



WE LIKE IT BLACK – the blackest black you ever saw!

We, ACM Coatings GmbH have the technology for the blackest black out there. Our deep black coatings used, for example, in optical systems or sensors and reduce stray light to a minimum. This is particularly important where incident light and light reflections are undesirable. Optical instruments for space and earth observation require maximum stray light absorption combined with the special conditions in space. For many years, our space qualified coatings have a long heritage in almost all large satellites or payloads like Copernicus, James Webb, Metis or BepiColombo.

We are looking at ACM Coatings in Germany for:

Sales Engineer Space (m/f/d)

Our Site in Bad Kösen in Saxony-Anhalt is the sales and service location for our European high-tech customers. We form the important interface to our colleagues at the headquarters of our parent company Acktar Ltd. in Israel, where the technological center for our special coatings is located.

The most important task of our new colleague will be to win new customers through professional sales and thus broaden our customer base. The primary goal of your work is therefore to further expand the German location through sales growth.

Your tasks will be:

- You identify target customers in the aerospace industry, determine their potential needs, and establish contact with them via suitable sales channels.
- You advise the companies on our products and technology and accompany the customer in the long term.
- You represent our company at trade fairs, trade congresses, online platforms and networking events and form a specialist contact network.
- You will be responsible for creating specialist content, which you will present at trade fairs or specialist congresses. Of course, publications of your content on our website or in trade journals is given.

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Who we need and wish for:

We are looking for a personality that persistently pursues its goals and knows what to do to achieve them. To be successful in our small team, it is important that you are self-structured and self-motivated in your approach to your tasks.

An academic education (engineering, physics, or similar degrees) is advantageous, but not a requirement. In any case, however, you have professional and industry experience from the optical technologies/photronics environment and have already been responsible for product developments, technologies or for customers.

You are an open-minded, outgoing, and self-confident personality who likes to approach other people. It is easy for you to make new contacts, adapt to the other person and recognize their needs. Due to our internationality, it is essential that you can also communicate confidently in English.

What you can expect

You will become part of a small team that works together successfully based on trust and mutual appreciation. We maintain an open, personal relationship with each other and support each other in achieving our goals and tasks. We look forward to welcoming a new colleague and will of course support you during your induction. You will be able to work very independently, will be provided with everything necessary and useful, and will of course be remunerated according to the task. Let's talk about what else is important to you.

Do you want to combine your passion with your profession? Contact us directly:

Alexander Telle - CEO

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