EPIC Online Technology Meeting on Photonics for Aesthetics and Cosmetics

Sinclair: past, present and future

26 September 2022









Content

General overview – Cocoon Medical

Sinclair Product Portfolio

Challenges

General Overview Cocoon Medical



SSINCLAIR



The cocoon strategy

High demanding markets: Hair removal, fat removal, skin tightening

Deal with big franchises in Spain and well-known international distributors

Own clinics

Key technologies

- ☐ **RF and US cavitation**: high experience and fast time to market
- ☐ Cryolipolisis: Emergent technology for non-invasive hands-free fat reduction. High potential market
- ☐ Hair removal: ultra-high power laser diodes, with superior performance and lower cost than main key players.

R+D department:

- ☐ Technology, Engineering, Science, Application
- ☐ Key suppliers: Laser diodes, subcontractors, optics, PCBs
- Patents



The company

	2013
2010 Founding of Cocoon Medical In Barcelona 5 employees	Headquarter at Barcelona tech district

2018	
LATAM office Colombia	

2017

Service, Logistic & own factory at Bulgaria

X.
Internationa
hubs
EMEA- Italy
APAC- HK
Ď.
0

2019

Í	2019
	160+ employees
	20% R&D 70+ countries
	9000+ devices
	M+ treatments

9
New
headquarter
New factory
of 3,500m ² at
Bulgaria
NA office USA
4
0

2020

2021
Coocon
Medical is
acquired
by Sinclair

2021

Sinclair adquired Viora
Sinclair re-

branding

2022

Sinclair Product portfolio



SSINCLAIR

Sinclair products portfolio



PERMANENT HAIR REMOVAL



Permanent hair reduction with Ultra-High Power Diode Laser NON-INVASIVE HANDS-FREE FAT REMOVAL BY CRYOADIPOLYSIS



Permanent fat reduction by freezing the fat (cryoadipolysis)

First generation

Second generation

SKIN TIGHTENING



dalyance safyre

Temporal skin tightening and body contouring by heating the skin with RF combined with US

Sinclair products portfolio



Skin rejuvenation Skin tightening **Body contouring**

+ skin lighting + hair removal



liahtina

Superficial skin rejuvenation and





Skin Tightening

Body Contouring



Skin rejuvenation



(Senerjet2.0





V-Series

RF -Vacuum **Fractional RF** RF - Vacuum **IPL**

RF - Vacuum **IPL** Nd-YAG laser

Pristine*

Diamond Microdermabrasion With vacuum

Infusion™

Needle-Free Electro-Mesotherapy

REACTION'

Sinclair products portfolio





Facial cleansing & hydratation
Skin Rejuvenation - wrinkels
Skin Tightening
Muscle Lifting
Infusion
Acne and acne scars
Pigmentation



5 technologies in one smart devices

AquaB – cleaning lactic acid + water

VibroX – microadermabrasion + vibration + red LED + cosmetic

Collagen+ - RF

MicroT - EMS

UltraB – Ultrasound Cavitation



INJECTABLES & THREADS

Facial and body skin improvement











Challenges

- 1. Integrate the three companies
- 2. Find synergies between our products
- 3. To build the plan for the future.

... to become a market leader



SSINCLAIR

Thank you

Gregorio Viera Mármol

T. +34608766091

E. gregorioviera@sinclair.com

www.sinclair.com